

# LMS Has Been Acquired by WIS International

MHT PARTNERS - THE PREEMINENT ADVISOR TO INNOVATIVE, NICHE MARKET LEADERS



**Boston Office:**

111 Huntington Ave., 9th Floor  
Boston, MA 02199  
617.589.4300

**Dallas Office:**

2021 McKinney Ave., Ste. 1950  
Dallas, TX 75201  
214.661.1290

**San Francisco Office:**

101 Montgomery St., Ste. 1300  
San Francisco, CA 94104  
415.446.9441

MHT Partners is proud to announce Lawrence Merchandising Services ("LMS"), a portfolio company of Ares Capital Corporation, has been acquired by an affiliate of Centre Lane Partners, LLC ("Centre Lane"), a private investment firm based in New York. MHT Partners served as exclusive advisor to LMS in this transaction.

LMS is a full-service retail merchandising service organization with an experienced field staff across all 50 states, committed to increasing sales and profits for their clients by delivering in-store solutions for their merchandising needs.

Cindy Sattler, Chief Financial Officer, LMS, states "We look forward to our next phase of growth with the WIS team. MHT's thoughtful approach to the process was key in delivering the outcome we desired."

Patrick Crocker, Managing Director, MHT Partners, states "This was a highly strategic transaction. LMS and WIS share the same commitment to outstanding client service and are both leaders in providing innovative services and product offerings. Retailers will benefit greatly from this deal being closed successfully. I'm proud of the determination and transaction acumen of my team, and we all at MHT are honored to have represented LMS."

**About MHT Partners**

MHT Partners is a national middle market investment bank focused on representing innovative leaders in growth markets. The team at MHT Partners assists clients with seller advisory, acquisition advisory, corporate finance and strategic advisory assignments across a range of dynamic and growing industry verticals: business & information services; education; healthcare services and consumer growth.

The MHT Partners' team was led by Patrick Crocker and Tara Smith.

**About Centre Lane Partners, LLC**

Centre Lane is a private investment firm focused on making equity and debt, control and non-control, investments in North American middle market companies. Centre Lane targets companies with revenues between \$20 and \$500 million that have leading market positions and sustainable competitive advantages in their respective niches. Industries targeted for investment are broad and diverse with no industry excluded from our consideration.

For more information, please visit [www.centrelanepartners.com](http://www.centrelanepartners.com).

