

# Amynta Group Has Acquired American Auto Guardian, Inc.

MHT PARTNERS – THE PREEMINENT ADVISOR TO INNOVATIVE, NICHE MARKET LEADERS



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MHT Partners is proud to announce that Amynta Group (“Amynta”), a premier insurance services company and provider of warranty protection products and services, has acquired American Auto Guardian, Inc. (“AAGI”), a leading provider of automotive protection products and services to an extensive network of Original Equipment Manufacturers (OEMs), agents, independent auto dealers, and dealer groups. Amynta is a portfolio company of Madison Dearborn Partners (“MDP”). MHT Partners served as financial advisor to Amynta for this transaction.



AAGI is a recognized leader in developing, marketing and administering vehicle service contracts and other automotive aftermarket protection products. The company operates through approximately 250 distribution partners and serves more than 4,500 dealers across the U.S. The acquisition of AAGI aligns with Amynta's commitment to provide best-in-class products and services to its distribution partners and dealers.

Tim Brugh, CEO of AAGI, commented “Joining forces with Amynta is a great opportunity for AAGI, as the enhanced scale and reach will help us deliver even more capabilities to our distribution partners and dealers. I see many new opportunities for our clients, partners and employees.”

Rob Giammarco, Chairman and CEO of Amynta, commented “AAGI has built an outstanding company over 20 years, focused on consistently delivering performance to their distribution partners and dealers, with a successful track record of growth and profitability under the leadership of Tim Brugh. AAGI brings new distribution partners, OEM relationships, dealer networks and geographic reach, broadening our presence, particularly in the Midwest. AAGI expands our warranty offerings, providing incremental opportunities to drive growth across our business.”

Daniel Rappaport, Vice President at MDP and former SVP of Mergers & Acquisitions at Amynta, stated “MHT Partners has been a valuable partner to Amynta. MHT’s analytical approach, attention to detail, industry knowledge, and transaction expertise allowed them to make a significant contribution to the successful closing of this transaction.”

Kevin Jolley, Managing Director of MHT Partners, commented, “Amynta’s acquisition of AAGI creates a market-leading warranty protection provider with significant growth opportunities. The transaction increases Amynta’s network of strategic partners, expands its product offerings and broadens Amynta’s geographic footprint. We are honored to have represented Amynta in this transaction and in their acquisition of ClearView Risk Holdings in 2019.”

## About MHT Partners

MHT Partners is a national middle market investment bank focused on representing innovative leaders in growth markets. The team at MHT Partners assists clients with seller advisory, acquisition advisory, corporate finance and strategic advisory assignments across a range of dynamic and growing industry verticals: business & information services; education; healthcare services and

consumer growth. For more information, please visit [www.mhtpartners.com](http://www.mhtpartners.com).

**About Amynta**

Amynta Group is a premier insurance services company with more than \$2.0 billion in managed premium and 2,000 associates across North America, Europe, and Australia. An independent, customer-centered and underwriting-focused company, Amynta serves leading carriers, wholesalers, retail agencies, auto dealers, OEMs, and consumer product retailers with innovative insurance and warranty protection solutions. Amynta operates through three segments: Managing General Agencies; Warranty, including automotive, consumer and specialty equipment; and Specialty Risk. For more information, please visit [www.amyntagroup.com](http://www.amyntagroup.com).

**About AAGI**

AAGI is an industry leader in developing, marketing, and administering vehicle service contracts and other automotive protection products throughout the United States. AAGI offers superior products backed by long-term relationships with "A" rated insurers. Since 1997, AAGI has been committed to providing customer-focused solutions, together with personal and responsive and efficient service to its Agent, Dealer, and OEM customers. For additional information, please visit [www.aagi.com](http://www.aagi.com).

The MHT Partners team was led by [Kevin Jolley](#).