

MHT Partners has signed a Definitive Purchase Agreement with Cowen

MHT PARTNERS – THE PREEMINENT ADVISOR TO INNOVATIVE, NICHE MARKET LEADERS



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MHT Partners, L.P. (“MHT Partners” or “MHT”) proudly announces that a definitive agreement with Cowen Inc. (NASDAQ: COWN) (“Cowen”) has been signed. Cowen will acquire substantially all of the assets of MHT Partners. MHT Partners’ investment banking team will be joining Cowen under the agreement.

Founded in 2001 in Dallas, TX, MHT Partners is a leading national middle market investment bank focused on representing industry leaders in growth markets. MHT opened their office in Boston, MA, in 2010 then merged with MidSpan Partners in San Francisco, CA, in 2013, establishing a national presence, serving the distinct advisory needs of growth-oriented clients across multiple dynamic industry verticals.

Mike McGill, Co-founder and Managing Director, MHT, stated, “MHT’s commitment to serving our clients, team and community defines who we are. Cowen shares that level of commitment to people. We are thrilled to partner with a team who shares our culture and values.” Mike adds, “With Cowen’s broader product offering, track record of larger deals, international capabilities and robust infrastructure, Cowen will be a great new home to build on our nearly 20-year success story, delivering exceptional value to our clients and opportunity to our team.”

Shawn D. Terry, Co-founder and Managing Director, MHT, noted, “MHT has developed a reputation for excellence in client service and outstanding outcomes for our clients. Our success is 100% a result of the contributions of the professionals who have joined us to build our firm, the strong support of an experienced and valued network of investors and advisors and the numerous amazing clients who demonstrated their faith in us by hiring MHT.”

Craig Lawson, Co-founder and Managing Director, MHT, added “Our partnership with Cowen will greatly enhance our ability to serve our middle market clients - be they private-equity backed, founder owned or corporate. Our existing capabilities and relationships will be significantly bolstered by the full repertoire of Cowen’s platform including broader industry coverage, research, capital market functions, specialized product expertise, and a global presence, among others. We couldn’t be happier with the prospect of what this means for our clients.”

Patrick Crocker, Co-founder and Managing Director, MHT, added “We have nurtured meaningful, long-term relationships with private equity professionals and PE-backed companies over the past 20 years. The PE universe is immense and growing in diversity, and with Cowen’s successful track record with larger private equity firms, we look forward to combining our collective experience and relationships to better serve the market.”

In addition to providing investment banking services, Cowen, a diversified financial services firm, provides trading solutions, industry-leading analysis and research and investment management products.

“Cowen’s momentum in investment banking reflects our commitment to



